

## ATTITUDE TO RISK PROFILER

Client 1

Question	Response	Tick
People who know me would describe me as a cautious person.	Strongly Agree	<input type="checkbox"/>
	Agree	<input type="checkbox"/>
	No Strong Opinion	<input type="checkbox"/>
	Disagree	<input type="checkbox"/>
	Strongly Disagree	<input type="checkbox"/>
I feel comfortable about investing in the stock market.	Strongly Agree	<input type="checkbox"/>
	Agree	<input type="checkbox"/>
	No Strong Opinion	<input type="checkbox"/>
	Disagree	<input type="checkbox"/>
	Strongly Disagree	<input type="checkbox"/>
I generally look for safer investments, even if that means lower returns.	Strongly Agree	<input type="checkbox"/>
	Agree	<input type="checkbox"/>
	No Strong Opinion	<input type="checkbox"/>
	Disagree	<input type="checkbox"/>
	Strongly Disagree	<input type="checkbox"/>
Usually it takes me a long time to make up my mind on investment decisions.	Strongly Agree	<input type="checkbox"/>
	Agree	<input type="checkbox"/>
	No Strong Opinion	<input type="checkbox"/>
	Disagree	<input type="checkbox"/>
	Strongly Disagree	<input type="checkbox"/>
I associate the word "risk" with the idea of "opportunity".	Strongly Agree	<input type="checkbox"/>
	Agree	<input type="checkbox"/>
	No Strong Opinion	<input type="checkbox"/>
	Disagree	<input type="checkbox"/>
	Strongly Disagree	<input type="checkbox"/>
I generally prefer bank deposits to riskier investments.	Strongly Agree	<input type="checkbox"/>
	Agree	<input type="checkbox"/>
	No Strong Opinion	<input type="checkbox"/>
	Disagree	<input type="checkbox"/>
	Strongly Disagree	<input type="checkbox"/>
	Strongly Agree	<input type="checkbox"/>

I find investment matters easy to understand.	Agree No Strong Opinion Disagree Strongly Disagree	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
I'm willing to take substantial investment risk to earn substantial returns.	Strongly Agree Agree No Strong Opinion Disagree Strongly Disagree	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
I've little experience of investing in stocks, shares, or investment funds.	Strongly Agree Agree No Strong Opinion Disagree Strongly Disagree	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
I tend to be anxious about the investment decisions I've made.	Strongly Agree Agree No Strong Opinion Disagree Strongly Disagree	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
I'd rather take my chances with higher risk investments than increase than have to save more.	Strongly Agree Agree No Strong Opinion Disagree Strongly Disagree	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
I'm not comfortable with the ups and downs of stock market investments.	Strongly Agree Agree No Strong Opinion Disagree Strongly Disagree	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>